

MEIWA CORPORATION

CORPORATE PROFILE

President's Message



Meijiwa Corporation is involved in numerous businesses, including chemicals, lubricants, battery materials, automotive-related and mineral resource and environmental-related. In China, we took advantage of the trust, network, knowledge and know-how we have built up through many years of business dealings to proactively implement initiatives rooted in the local community.

The environment in which the Company operates is undergoing significant changes, including rising economic uncertainty, social changes for achieving a decarbonized society, and the rapid shift toward digitalization.

Meijiwa Corporation has expanded its business domains since its establishment in 1947, and it will continue to aggressively grow its business in the years to come in line with the spirit of its motto, "Meiko Washin," which means "Always bright and friendly." We look forward to your continued support.

President and Chief Executive Officer
Takashi Yoshida

◆ **2022** Listed on the Prime Market of the Tokyo Stock Exchange

◆ **2020** Medium-Term Management Plan 2022 (FY2020-2022) began.

◆ **2015** Established Meijiwa (Thailand) Co., LTD.
Established Thai Meijiwa Trading Co., LTD.
and PT. Meijiwa Trading Indonesia

◆ **2014** Established a representative office in Seoul, Korea

◆ **2012** Established Meijiwa Vietnam Co., LTD.

◆ **1996** Established Meijiwa (Shanghai) Corporation

◆ **1980** Established Soken Co., Ltd
Established a representative office in Beijing, China

◆ **1975** Raised to the First Section of the Tokyo Stock Exchange

◆ **1973** Reached annual sales of 100 billion yen
Listed on the Second Section of the Tokyo Stock Exchange

◆ **1972** Acquired stock in Juzen Corporation

Company History

1947

Meijiwa Corporation was established by operational representatives of the old Mitsubishi Corporation following its dissolution

1957

Reached annual sales of 10 billion yen

1959

Merged with Sansho Co., Ltd.

1962

Designated as a "friendly trading company" by China

1965

Reached annual sales of 50 billion yen
Moved the head office to the current location

1969

Participated in the establishment of Chiba Glasron Co., Ltd. (now Tokyo Glasron Co., Ltd.)

Global Network

Drawing on the experience we have accumulated in many regions, we are building a network that will enable us to further strengthen the foundations of our business.

Offices in Japan

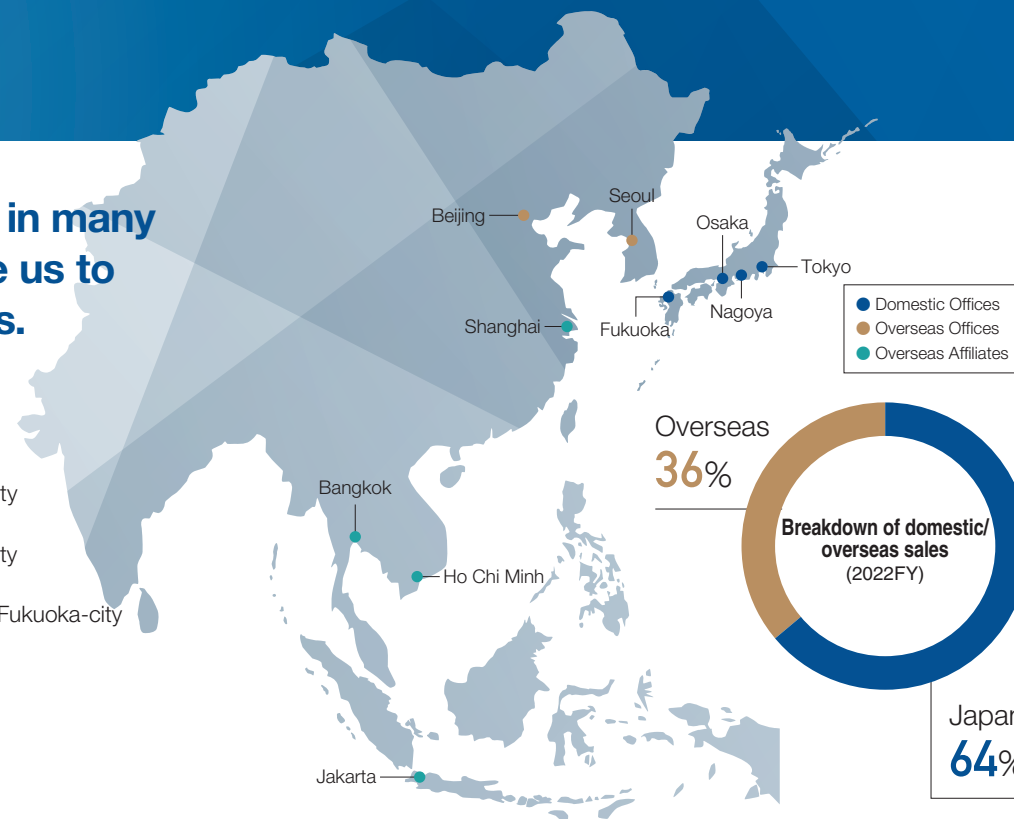
- **Head Office**
3F, Shin Tokyo Bldg., 3-3-1 Marunouchi, Chiyoda-ku Tokyo
100-8311 JAPAN
- **Osaka Branch**
6F, Keihanshin Yodoyabashi Bldg., 4-4-7 Imabashi, Chuo-ku Osaka-city
541-0042 JAPAN
- **Nagoya Branch**
13F, Sakuradori Toyota Bldg., 4-5-28 Meieki, Nakamura-ku Nagoya-city
450-0002 JAPAN
- **Kyushu Office**
Tokyo Tatemono Hakata Bldg., 11F 1-4-4 Hakata Ekimae, Hakata-ku Fukuoka-city
812-0011 JAPAN

Overseas Offices

- **Beijing Representative Office**
Beijing Development Building 912 Room -914, Dongsankan North Road 5, Chaoyang-gu, Beijing
- **Seoul Representative Office**
Room 1914, Saemun-ro, 92, Jongno-gu, Seoul, Korea

Overseas Affiliates

- **Meiwa (Shanghai) Corporation**
Room 1501-8, Capital Square plaza, 268 Hengtong Road, Jing'an District, Shanghai,
200070, P. R. China
- **Meiwa Vietnam Co., Ltd.**
12F, Saigon Centre, 65 Le Loi Street, District 1
Ho Chi Minh City, The Socialist Republic of Viet Nam
- **Meiwa (Thailand) Co., Ltd. / Thai Meiwa Trading Co., Ltd.**
18F, Liberty Square Bldg., Unit.1805,
287 Silom Road, Silom, Bangrak, Bangkok 10500,
The Kingdom of Thailand
- **PT. Meiwa Trading Indonesia**
Sentral Senayan I - 5th floor, Jl. Asia Afrika 8,
Gelora Bung Karno, Senayan, Jakarta - Pusat 10270



A global network consisting of 11 locations in Japan and overseas

In addition to China, Meiwa Corporation has offices in Vietnam, South Korea, Thailand and Indonesia, and is actively rolling out its overseas expansion with an emphasis on Asian regions.

Using the network that we have already built with our customers both inside and outside Japan, as well as our abundant overseas experience, we are accelerating the catch-up in our understanding of needs related to materials, enabling our Asia-centric global expansion to evolve into something even more substantial.

Our China business represents 60 years of business know-how

Meiwa Corporation has acted as a trading contact point for former Communist Bloc countries. In particular, after been designated a “friendly” trading company by China, we have used our sales and distribution systems, information network, and trading expertise—built up over many years—to develop business with China so that this country now accounts for roughly one-third of the Company’s net sales.

For the lubricant product trade, in particular, Meiwa Corporation has been supported by a network centered in Shanghai but there are also sales offices and distribution bases throughout China. In addition, we operate a local factory as part of a joint venture with ENEOS.

Company Profile

Company Profile

Trade name	MEIWA CORPORATION
URL	https://www.meiwa.co.jp/
Address	3F, Shin Tokyo Bldg., 3-3-1 Marunouchi, Chiyoda-ku Tokyo 100-8311 JAPAN TEL.+81-3-3240-9011 FAX.+81-3-3240-9561
Established	July 1947
Capital	4.024 billion yen
Annual sales	156,662 million yen (consolidated, March 2023)
Representative	Takashi Yoshida, President and Chief Executive Officer
Businesses	Related businesses include mineral resource & environmental, flame retardants, construction materials, petroleum products, high performance materials, functional chemicals, functional plastics, battery materials, and automotive parts
Shares	Listed on the Prime Market of the Tokyo Stock Exchange
Major Shareholders	Mitsubishi Corporation

Principal Affiliates

Juzen Corporation	Ebara Bldg., 4F, 1-5-7 Kaji-cho, Chiyoda-ku, Tokyo 101-0044 Japan Import, export as well as domestic sales of chemicals and food additives
Takeda Shoji Co., Ltd	2-20-6 Higashisumida, Sumida-ku, 131-0042 Tokyo, Japan Manufacture and sale of industrial chemicals; chemical tank units and water and sewer drainage units
AQEA Corporation	3-2-88, Kita-Inter Industrial Park, Hachinohe, Aomori The sale of water treatment chemicals and industrial chemicals and related equipment The sale and installation of industrial water treatment equipment, etc
Tokyo Glasron Co., Ltd.	Kato Bldg., 2-15 Kanda-Sakumacho, Chiyoda-ku, Tokyo 101-0025 Japan Sale of soundproof, sound-insulating, non-flammable, and heat-insulating construction materials
SOKEN CORPORATION	2-8-36 Hotarugaike Nishi-machi, Toyonaka, Osaka 560-0036 Japan Sale of soundproof, sound-insulating, non-flammable, and heat-insulating construction materials
Suzuhiro Chemical Co., Ltd.	2420 Sec-1 Yurigaoka Moriya-City, Ibaraki Japan R&D and production of flame retardants
Kumi-Kasei Co., Ltd.	Prostech Akihabara Bldg., 4F, 6-13-10, Kanda, Chiyoda-ku, Tokyo Japan R&D, design, manufacture, and sale of automobile interior parts Manufacture and sale of resin and rubber products for OA devices, communications equipment, etc.
P.T. Pakarti Riken Indonesia	Jl, Sukodono, Gedangan, Sidoarjo 61254, Indonesia



Always be considerate of the environment

Basic Policy

Environmental problems are serious issues because they impact Earth as a whole, as well as the life of future generations. Meiwa Corporation proactively strives to conserve the natural environment while engaging in sound business activities, and thereby adheres to its motto "Meiko Washin" (Always bright and friendly). In so doing, Meiwa, as a good corporate citizen, not only lives in a symbiotic relationship with, but contributes to society at large.

Guidelines for Corporate Activities

1. Always be considerate of the natural environment

In trading commodities and making business investments in Japan and abroad, we endeavor to conserve the environment by always considering the consequences of our activities on local communities and ecosystems, and also to contribute to the decreasing of environmental load to the society by promoting conservative business for the environment.

2. Efficient Use of Resources and Energy

We aim to make efficient use of resources and energy in our clerical activities.

3. Helping to Establish a Recycling-based Economy and Society

To help establish a recycling-based economy and society, we are promoting the efficient use of resources by reducing and recycling waste. We pursue this aim not only in the course of our own activities, but by encouraging our partners and affiliates as well.

4. Strict Observance of All Laws and Regulations Related to the Environment

To prevent environmental pollution, we fully inform ourselves of, and observe laws, regulations, treaties etc. related to the environment.

5. Establishment of a System for Environmental Management

To achieve the objectives of the above-mentioned Efforts for Environmental Protection, we are establishing an environmental management system that is individually geared to the specific characteristics of our activities as a trading company. We endeavor to improve this system continually by reviewing it periodically.

6. Activities to Promote Employee Awareness of Environmental Problems

We conduct activities to promote employee awareness of environmental issues, so that our entire staff may develop a deep understanding of these problems, and always be considerate towards the environment while carrying out their corporate activities.

These Efforts for Environmental Protection shall be succinctly communicated to all employees, and disseminated to the general public.



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ISO 14001
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BUSINESS DIVISION 1

Mineral Resource & Environmental Business Department

The Mineral Resources & Environment Business Department proposes new value creation by leveraging our extensive network centered in China and strong relationships with partners, mainly in the fields of mineral resources, inorganic materials, metal products, environmental products, and pharmaceutical intermediates.

We trade in rare earth elements and metals excavated in China and develop new businesses that meet market requirements by using our matching capabilities in metal product trading, where we have a long track record and experience. In addition, we propose using environmental products, pharmaceutical intermediates, and equipment to customers both in Japan and overseas, in this way contributing to environmental conservation and improved quality of life.

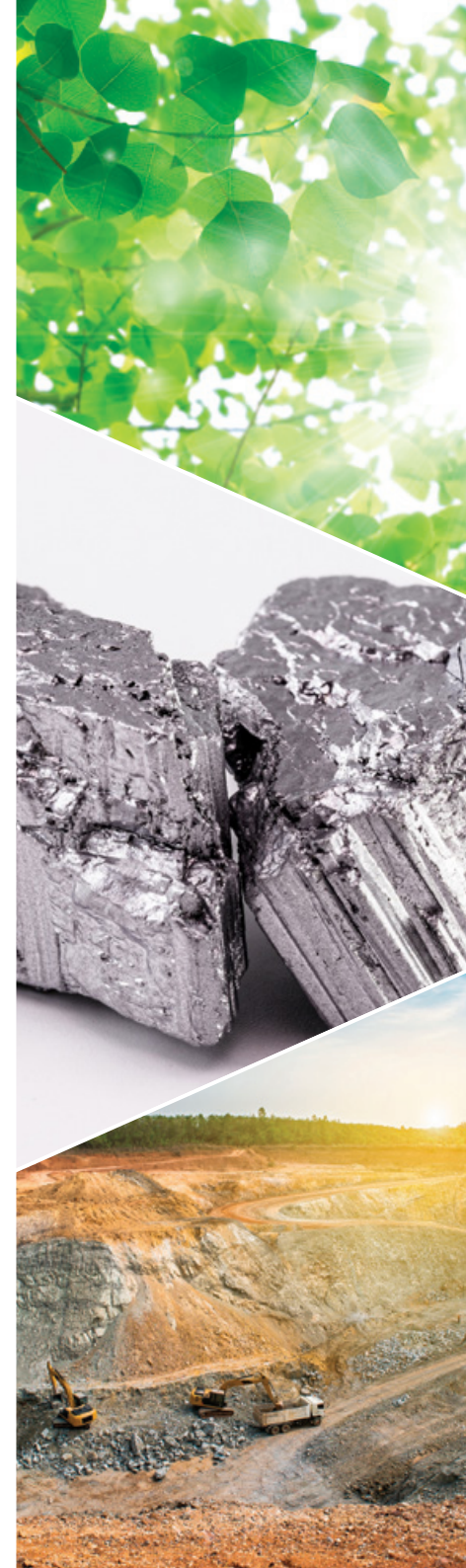
◀◆ Strengths of the business

We will use our broad network and good relationships with partners in various fields to propose new businesses.

For example, in China and Southeast Asia, where we have a strong position, we provide the experience and know-how we have accumulated to partners and help them to become companies with high potential for business continuity, with the aim of expanding operations without becoming restricted by existing types of businesses.

◀◆ Area of responsibility

Rare earth elements, rare earth metals, environmental products, metal products, activated carbon, quartz, inorganic raw materials, pharmaceutical intermediates, and others.



BUSINESS DIVISION 1

Flame Retardants Department

Based on our collaboration on flame retardants with affiliated company Suzuhiro Chemical Co., Ltd., we manufacture the flame retardant antimony trioxide on an OEM basis in China and Thailand. In addition to powder and wetting types, we have also commercialized masterbatches. We offer all kinds of flame retardants, but with a special focus on brominated flame retardants as well as trade with a wide range of countries, beginning with Japan, but including China, South Korea, and Southeast Asian nations. By driving the wider use of flame retardants, we protect lives from fire and contribute to a safer, more secure social environment.

◀◆ Strengths of the business

Through our collaboration with Suzuhiro Chemical Co., Ltd.—whose strengths lie in flame retardant quality control and analysis, consigned testing of flame retardants, and formulation technology—we offer a broad lineup of products that include antimony trioxide plus brominated and phosphorus flame retardants. Focusing on these products, we are working to expand our business domains by proposing products that are tailored to a wide range of customer needs. We have been dealing with flame retardant manufacturers in Japan, the United States, China, and South Korea for many years, and we supply products to customers that include major manufacturers of resins and compounds, as well as makers of household electrical appliances, automotive parts, and construction materials.

◀◆ Area of responsibility

Antimony trioxide, various flame retardants, TBA/TBP, and others.



BUSINESS DIVISION 1

Construction Materials Department

In the Construction Materials Department, we have designated the fields of insulation, waterproofing, interior trim, wooden packaging, and safety products materials as primary business domains. Through the Construction Materials Department, in addition to helping realize an energy-saving society and improving the living environment for people, we work with our business partners to help resolve social issues and implement initiatives that help create business opportunities. In recent years, as well as environmental products, we have been developing products that contribute to reducing energy and increasing efficiency on construction sites. Using the networks that we have built up, we will uncover new sources of demand, then plan and propose business models to meet this demand, address the unique needs of our customers, and strive to always be a reliable and highly rated partner.

◀◆ Strengths of the business

Using the domestic and international networks that we have built up over many years, we are working to provide integrated services. For insulation and interior trim, we are meeting with contractors, primarily those that we have invested in, and are strengthening our distribution systems, while providing meticulous service to our customers. For waterproof construction materials, we offer services to architects' offices and landowners, and are steadily improving the services that we provide. For materials for wooden packaging and security products, we are developing a consignment processing business, primarily through overseas transactions. By looking for more opportunities for solutions-based services, we are helping to strengthen our customers' business operations.

◀◆ Area of responsibility

Waterproof materials, heat-insulating materials/subsidiary materials, interior trim materials, internal store trim materials, flooring materials, wooden packaging materials, residential fittings, and so on.



BUSINESS DIVISION 2

Petroleum Products Department

The Petroleum Products Department has, through long years in the petroleum products trading business, built a supply chain that includes not only lubricants, a foundational business in Japan, but also the base oils that are their raw materials, as well as additives.

In addition, we strengthened our lineup of liquid paraffin, solvents, and other materials so that we can meet varied customer requirements and boost customer satisfaction.

In international trading, we have positioned, as a growth business, the stable supply of ENEOS base oils and lubricants, and base oils, additives and other products from SK Lubricants. We are also increasing exports to, and tripartite trade in, Southeast Asia through products, such as base oils and fuels.

◀◆ Strengths of the business

In the Petroleum Product Department, we have been a special agent of ENEOS in Japan for more than half a century, and both sell general petroleum products in the domestic market and export them.

As well as Mitsubishi Corporation and major domestic oil companies in Japan, we are building supply networks overseas for a range of products. Including those from SK Lubricants in South Korea, other products from Korean oil companies, and other companies in Taiwan, Thailand, and elsewhere.

◀◆ Area of responsibility

Petroleum Products	Domestic, Chinese and Southeast Asia business Fuels, heavy fuel oils, general lubricating oils and greases, refrigerant oils base oils, lubricant additives, solvent oils, base oil for metal cleaning (aroma-free, isoparaffins, etc.) Asphalts, process oils, extender oils Others: slack waxes, liquid paraffins
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BUSINESS DIVISION 3

High Performance Materials Department

In the High Performance Materials Department, we sell everything from a range of films and processed film products, to resins for coatings, high-precision chemicals for optical, electronic, and printing applications (monomers, organic acids, and varieties of alcohol) as well as fillers (carbon black, titanium oxide, CNT and others) and printing materials (flexo printing plates, negative films, and others) to customers in a wide array of businesses and regions.

By leveraging the good relationships that we have built up with our partners, we add our own functionality to materials and businesses, thus creating new value and helping to resolve the issues faced by the world today.

◀◀ Strengths of the business

Our strengths are the good relations that we maintain with partners, from both domestic and overseas networks, including China and Southeast Asia (Vietnam, Thailand, Indonesia), and the high level of expertise, knowledge, know-how, and marketing skill that we have developed over the years.

We provide value-added services in a variety of fields by making proposals that best meet the needs of our customers.

◀◀ Area of responsibility

Film, film processed products, printing materials, coating raw materials, optical and electronic materials, raw materials for printing, and others.



BUSINESS DIVISION 3

Functional Chemicals Department

Focusing mainly on polymer materials (acrylates and monomers) as well as urethane raw materials (from general products to special kinds of isocyanate, and polyols), we also sell general chemical raw materials, including resins for coatings, solvents, additives, and fillers (carbon black, titanium oxide, etc.) for a wide range of applications that include paint, chemicals for making paper, adhesives, and optical materials.

◀◀ Strengths of the business

To build a sales network, we quickly understand and respond to changes in market requirements as they occur in Southeast Asia (Vietnam, Thailand, and Indonesia) and South Korea, in addition in Japan and China. In addition to handling the products of leading domestic and overseas manufacturers, our strength is our ability to coordinate a wide variety of chemical syntheses, blends and dilutions, adding functions to the products themselves.

◀◀ Area of responsibility

Raw materials for coatings, raw materials for adhesives, raw materials for urethane and rubber, agents for making paper, optical materials, and others.



BUSINESS DIVISION 3

Functional Plastics Department

This department covers a broad range of products, such as general-purpose resins, engineering plastics, super engineering plastics, PVC compounds, and elastomers. In recent years, we have been focusing on and expanding operations in several areas: recycled resins and bioplastic resins as well as raw materials for resins in overseas markets to address global demand.

We are also expanding into a wider range of industries with foam products, FRP materials, and processed plastic products.

◀◆ Strengths of the business

In addition to Japan and China, we are building networks in Southeast Asia (Vietnam, Thailand, Indonesia), South Korea and other locations in order to quickly identify changes that occur in both domestic and overseas markets and respond to market needs.

Our strengths include not only handling a wide array of functional plastic materials but also the development of a solutions business in processed plastic products that focuses on product design and processing.

◀◆ Area of responsibility

General-purpose resins, engineering plastics, flame retardants, antimony trioxide, TBA/TBP, and others.



Battery Materials Department

The Battery Materials Department contributes to the realization of a low-carbon, decarbonized society by increasing the total utility value of batteries by visualizing and providing a battery recycling chain.

◀◀ Strengths of the business

We support the business growth of customers and partners with highly specialized sales staff, using a network that extends from Japan to China and Southeast Asia, and through investments in battery materials and related fields. We also play a valuable role in customers' operations by offering analysis grounded in proprietary research into markets related to batteries.

◀◀ Area of responsibility

Lithiumion battery cathode/anode materials, electrolytic solutions and separators, in addition to associated raw materials and intermediate products; batteries for stationary and mobile electricity storage systems, and other battery products and materials; anthracite and processed anthracite products; limestone and processed limestone products; and others.



Automotive Department

The automotive industry has gathered around it a wide variety of other industries from raw materials, to IT, high-tech, environmental and so on, and is a central pillar of the global economy. Through its investment in automotive parts manufacturers, the Company pays close attention to environmental issues, tackles the challenge of continuously developing new technology with the goal of meeting market needs, and has a structure that allows it to provide innovative automotive parts. Amid the shift from vehicles powered by internal combustion engines to electric vehicles, we are responding to changes in the concept of the automobile by providing everything from raw materials to trim parts. We will provide solutions to customers and aim for sustainable growth for both sides.

◀◆ Strengths of the business

We are approaching the automotive parts industry from multiple directions, providing everything from raw materials to trim parts.

In addition, we have processing locations both in Japan and overseas, using affiliates and companies in which we have invested.

Japan	Gunma (Kumi Kasei factory), Tochigi (Kumi Kasei Development Center), Suzuka (Kumi Kasei) Gifu (mold factory)
China	Guangzhou (factory of business partner, and design development company), Wuhan (factory of business partner)
Southeast Asia	Thailand (Kumi Kasei factory, mold factory), Indonesia (Surabaya) foundry
North America	U.S. state of Ohio, Alabama (Kumi Kasei factory), and Ontario, Canada (Kumi Kasei factory)

◀◆ Area of responsibility

General automotive parts and materials (synthetic resin products, trim parts, cast products, etc.) as well as raw materials.



 **Meiwa Corporation**

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<https://www.meiwa.co.jp/english/>